Colombia Basic Facts

Population: 45 million (July 2008 est.)

Bogotá 8.2 million Medellín 2.2 million Cartagena 1.1 million

Area: Size of Texas and California combined.

Leadership: President Uribe re-elected with 62% of the vote in 2006. 70% approval rating in December 2008.

Major Exports: Petroleum, coal, coffee, cut flowers, and textiles.

Major Imports: Machinery, equipment, grains, and chemicals

GDP per capita (PPP): \$9,000



Economic Indicators

GDP	\$241 billion – 2.5% real growth for 2008
Investment	\$10 billion in 2008; 2nd highest in Colombian history.
Inflation	7.7% in 2008
Unemployment	12.9% in April, 2009, down from 15% in 2002
Bilateral Trade	U.S. Exports to Colombia 2008 = \$11.3 billion—up 35% from year 2007. U.S. Imports from Colombia 2008 = \$13.9 billion —up 39% from year 2007.
Poverty Rate	Down from 57% to 45% since 2002. GOC goal to lower poverty rate to 35% by 2010
Social Spending	\$26.8 billion in 2008, 69.61% of budget
Security Spending	\$14 billion in 2008, 21% of budget

Source: GOC official figures from DANE, Ministry of Finance, National Planning Department.

Why Is Colombia Important?

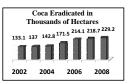
- Counternarcotics: Approximately 90% of the cocaine and 50% of the heroin seized in the United States is forensically determined to be of Colombian origin.
- Terrorism: Over 15,000 illegal combatants (e.g. FARC, ELN, emerging armed groups) in Colombia are well-financed and well-armed. FARC has international reach.
- Trade: Since 2002, Colombia has opened its economy and increased trade with the U.S. 118% in contrast to trends in Latin America toward economic nationalism.
- Regional Stability: Colombia is a regional leader—and staunch ally—in
 the consolidation of democratic institutions, the expansion of economic
 reintegration, and the fight against narcotics trafficking and terrorism.
- Humanitarian: The Government of Colombia has registered 2.8 million internally displaced persons (IDPs). In 2007, Colombia had the largest number of landmines casualties in the world. Most of the landmines were planted by the FARC and the ELN.

Counternarcotics

Cocaine and Base Seized in Metric Tons (MTs)

105.1 134.7 187.7 222.8 181.3 195.2 245.3

2002 2004 2006 2008



- Under CSDI, we are integrating eradication, interdiction & development in a consolidated fashion to break the coca cycle
- Eradication is a force multiplier for security, interdiction, rule of law & development -- no security, no development.
- UN reports that coca cultivation down by 18% and cocaine production by 28% in 2008 compared to 2007; USG estimates that cocaine production decreased by 24% from peak in 2001.
- Price of cocaine in U.S. increased by 105% and purity decreased by 35% from January 2007 to December 2008.
- Record-breaking eradication and interdiction in 2008 kept over 400 metric tons of cocaine off the market.
 - Seized FARC documents cite eradication as hampering finances and ability to buy weapons, explosives &



Colombian Police Commitment

- Colombian National Police (CNP) is one of the largest police agencies in the Western Hemisphere.
- Post-conflict and consolidation will place higher demands on CNP as the situation turns more to a law enforcement role.
- Total CNP officers killed in the line of duty has decreased by 21%, from 170 in 2007 to 134 in 2008.
- 78 CNP officers were killed in combat situations in 2008, down from 109 officers killed in 2007. An average of one CNP officer was killed in combat every five days in 2008.
- CNP will need more officers and larger budgets.





Who Is NAS?

- 938 Employees
- 7 Foreign Service Officers
- 206 U.S. Contractors
- 614 Local Contractors
- 86 Foreign Service Nationals
- 5 Family Member Appointments (FMAs)
- 20+ Nationalities
- 108 Helos and 34 Fixed Wing



What NAS Does

- Aerial Eradication
- Manual Eradication
- Police Aviation
- Colombian Army Aviation
- Interdiction
- Counterdrug Brigade
- Carabineros
- Reestablish Police Presence
- Junglas
- GRUIN-UT

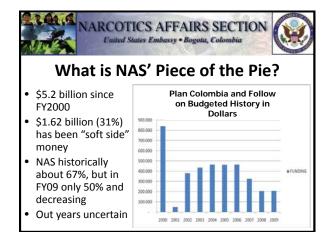
- Air Bridge Denial
- Port Security
- Canine Program
- Polygraphs
- Demobilization
- Drug Demand Prevention
- Public Affairs with PAS/USAID/DNE
- Work with Other Agencies



Why Do We Do It?

- 38,000 + Americans die annually from narcotics related causes
- Colombia:
 - World's leading producer of coca (90% of US cocaine)
 - Major producer of opium poppy (almost 50% of heroin in USA)
 - Important U.S. ally and oldest democracy in region
 - Home to 3 Foreign Terrorist Organizations (FTOs) - we deny them funds







Accomplishments

- Record seizure (245 MT) and eradication (229K hectares) numbers in 2008
- Colombia is safer and stronger: kidnappings and murders down 87% and 53% since 2002
- U.S. cocaine prices up 105% and purity down 34% from 2007 to 2008



NAS' Colombian Presence

- 7 Semi-Permanent Spray Bases
- 8 Temporary Spray Bases
- 7 Fuel Locations
- 5 Police Aviation Bases
- 4 Air Bridge Denial Sites
- 8 Airports and Seaports
- 10 DIRAN Bases
- 40+ Upgraded Police Bases





Other Agencies and Offices NAS Works With

- AID
- Diplomatic Security
- ICF
- ATF
- DEA

- DOJ
- ICITAP
- BOP
- POL
- MILGROUP
- DAO



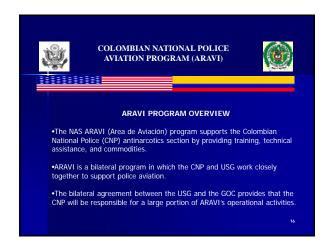
Our Main GOC Partners

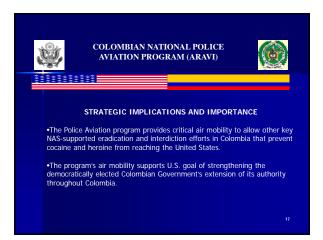
- Colombian National Police (CNP)
 Colombian Anti-Narcotics Police
 (DIPAN)
- Colombian Army (COLAR)
- Colombian Air Force (COLAF)
- Colombian Navy (COLNAV)
- Vice President's Office
- Colombian Ministry of Interior & Justice
- Colombian Ministry of Defense
 Colombian Directorate for Controlled Substances (DNE)
- Colombian Geographic Institute (IGAC)
- Colombian National Health Institute (INS)
- President's Social Action Office
- Colombian Agricultural Institute (ICA)
- Colombian Customs (DIAN)
- Colombian Ministry of Environment
- Colombian Office for Ethnic Groups
- Colombian Office of National
- Parks
- Private Shipping Companies

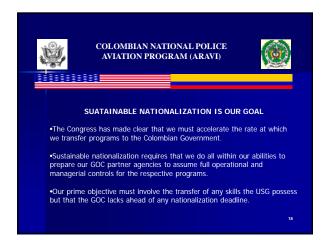


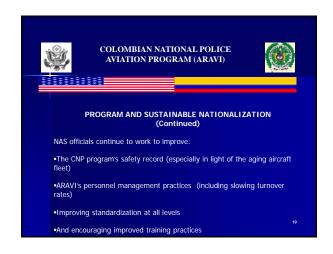
Challenges for the Future

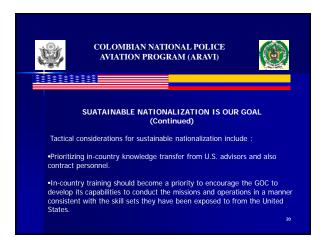
- Budget & Nationalization
- Rapid Replanting of Coca
- Competing Missions (HVT, Eradication, Interdiction)
- Pressure to Change Strategy
- No Spray Zones (i.e. National Parks)
- Coordination Aerial & Manual
- Explaining Complexity and Interrelation of Programs
- Conflicting Numbers & Metrics
- Aging Air Fleet that is Flying at Full Capacity
- Need for More Police

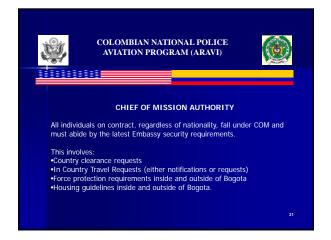




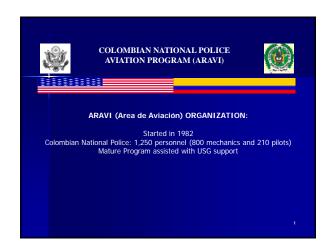








COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)	
Questions	?
	22



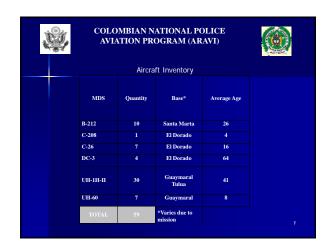


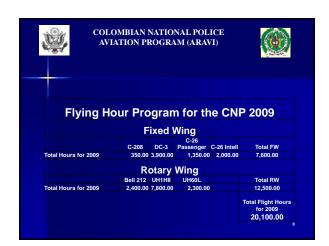


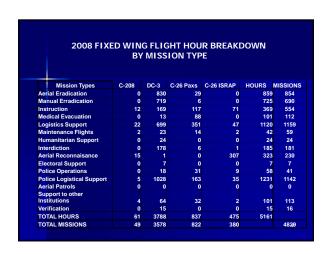








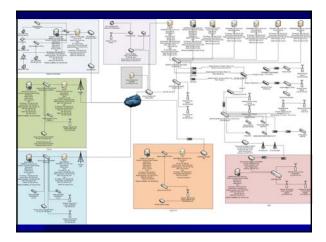




2008 ROTAR		FLIGHT ISSION		REAKDOV	/N
Mission Types	Bell 212	UH-1HII	UH-60L	HOURS	MISSIONS
Aerial Erradication	77	4941	162	5180	
Manual Erradication	876	684	161	1720	937
Instruction	204	1289	190	1683	1636
Medical Evacuation	55	67	5	128	104
Logistics Support	115	116	20	251	150
Maintenance Flights	148	473	57	678	984
Humanitarian Support	11	27	0	37	27
Interdiction	879	792	941	2613	1285
Aerial Reconnaisance	11	26	2	39	32
Electoral Support	0	0	0	(0
Police Operations	147	349	465	961	561
Police Logistical Support	75	307	115	497	290
Aerial Patrols	16	99	21	136	114
Support to other Institutions	25	45	7	78	56
Verification	174	182	46	401	185
TOTAL HOURS	2813	9398	2193	14403	
TOTAL MISSIONS	1440	5379	1317		8136







CNP Safety The Colombian National Police manages the industrial safety program. CNP HAZMAT/Environmental Compliance The Colombian National Police manages the HAZMAT/Environmental Compliance program. Contractor Responsibility The contractor is responsible for maintaining its own safety, hazmat, and environmental compliance program and complying with local and USG regulations. 14



	PLAN DE SEGURIDAD AEREA	
√P	LAN FOD.	
	LAN PRE-ACCIDENTES AEREOS.	
	LAN RECUPERACIÓN DE PERSONAL (BÚSQUEDA Y RESCATE).	
	LAN CONTROL DE DERRAMES (POL).	
	LAN MANEJO SUSTANCIAS Y MATERIALES PELIGROSOS.	
	LAN DE CAPACITACIÓN Y ENTRENAMIENTO EN SEGURIDAD.	
	PLAN DE SEGURIDAD EN OPERACIONES.	
	PLAN DE SEGURIDAD EN PLATAFORMA.	
	LAN DE DIFUSIÓN (REUNIONES DE SEGURIDAD, CONFERENCIA	
	EGURIDAD, VIDEOS, CARTELERAS, AFICHES, BOLETINES, ETC.)	
	LAN SEGURIDAD EN MANTENIMIENTO	
	PLAN IRO.	
	PLAN DETECCIÓN Y PREVENCIÓN DE CONSUMO DE ALCOHO	HOL Y
-	SICOFÁRMACOS	
	LAN AVIARIO.	
	LAN PREMIO SEGURIDAD AÉREA.	
√P	LAN REGISTRO Y ARCHIVO.	

į	COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)

_	MAINTENANCE AND QC OVERVIEW
	Mission
	To provide reliable assets, cost effective maintenance solutions and Quality Control to all program assets in order to accomplish CN Goals
	Vision
	To sustain an efficient maintenance program that allows Colombian National Police to operate safely and effectively after USG involvement terminates



Aircraft HUEY II Ouantity Ouantity

Aircraft UH-60L

Quantity 7 UH-60Ls

Average Age /Aircraft Total Time

Average 10 years / 3,243

- Minimum 10 years / 2,800

- Maximum 10 years / 4,000

■ Flying Hours 2,300 hours/year

Major Inspections

- PMI I 360 hours

- PMI II 720 hours

Aircraft Bell 212

Quantity 10 Bell 212s

■ Average Age /Aircraft Total Time

Average
 Minimum
 Maximum
 Wass / 3,453.9
 Maximum
 Years / 17,470.1

■ Flying Hours 2,400 hours/year

Major Inspections

- 100 hours

- 5 Years

Aircraft DC3

Quantity 4 DC3s

Average Age /Aircraft Total Time

- Average

66 years / 19,796.9 hours

- Minimum

65 years / 11,797.5 hours 67 years / 25, 143

MaximumFlying Hours

67 years / 25, 143 3,900 hours/year

Major Inspections

- 150 hours

- 2000 hours

Aircraft C26

Quantity

4 C26 Intel Platforms

Average Age /Aircraft Total Time

AverageMinimum

17 Years / 11,062.4 hours

– Minimum

15 Years / 5,882.7 hours

– Maximum

20 Years / 19,997.9

■ Flying Hours

2,000 hours/year

Major Inspections

- 100 hours

Aircraft C26

Quantity

3 C26 Passenger Airplanes

Average Age /Aircraft Total Time

Average

17 Years / 11,062.4 hours

- Minimum

15 Years / 5,882.7 hours

Maximum

20 Years / 19,997.9

- Maximum

■ Flying Hours 1,350/year

Major Inspections

- 100 hours

Aircraft C208

- Quantity 1 C208 Caravan
- Average Age /Aircraft Total Time
 5 Years /2,510 hours
- Flying Hours

400 hours/year

Major Inspections

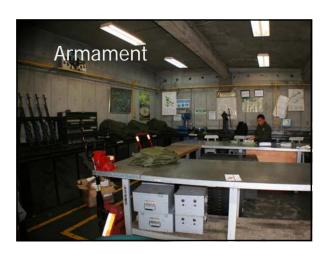
– 150 hours

Allied Shops

- ALSE
- ARMAMENT
- AVIONICS
- BATTERY
- CALABRATION
- ELECTRICS
- ENGINE
- GSE
- HYDRUALICS

- INSTRUMENTS
- NDI
- MACHINE
- PAINTING
- POWER TRAIN
- STRUCTURES
- TIRE
- WELDING

































Highlights

- Program is the most nationalized State Department sponsored Aviation Program in Colombia
- There are many efficient processes in place allowing Depot Level work; resulting in cost savings to USG and sustainable nationalization
- Motivated CNP work force
- Flexibility and PlanningOperational Readiness Goals are shared by USG, CNP, and contractor
- Centralized Maintenance Concept

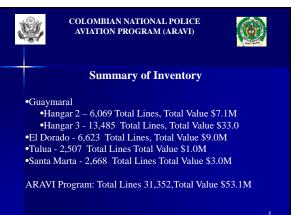
Challenges

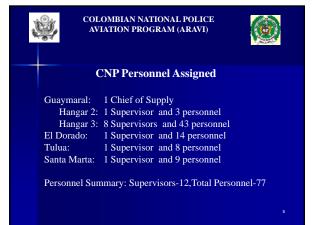
- Due to the maturity of the program and the CNP competency, sometimes critical decisions are made without consulting the contractor or USG
- Standardization of maintenance practices
- English is a second language
- Colombian National Police don't always share same goals
- CNP maintains operational control throughout the country, therefore, many repairs and aircraft events occur without the USG or contractor knowledge or presence

Summary

- An excellent program with some challenges.
- The complexity of the program requires continued oversight and effort.
- Program success depends on the CNP, therefore, cooperation between all entities is essential
- The US ARMY Maintenance Management System is the cornerstone for the success of this program

COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)
Logistics Overview
•Logistics/Procurement
•Freight Forwarding
•Government Property and Services
•International Trafficking in Arms Regulation (ITAR) and transport of
Dangerous Goods
Contract Data Requirements Listings (CDRLs)
•Federal Aircraft Interactive Report System (FAIRS)
•End Use Monitoring (EUM)
1





·@.	COLOMBIAN NATIONAL POLICE				
	AVIATION PROGRAM (ARAVI)				
	USG Goal:				
The C	Contractor provides a lean logistics suppor	rt system			
stre	t utilizes state-of the-art business practice camlined processes that minimize infrastru	ucture			
re	quirements throughout the organization v maintaining mission capable aircraft.	/hile			
		•	_		
s©4a	COLOMBIAN NATIONAL POLICE				
	AVIATION PROGRAM (ARAVI)		_		
	Logistics/Procurement				
Warel	erty Accountability (end user is CNP) house management, parts receiving and lorts issuing	ocating,			
·					
			_		
		5			
	COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)				
		0.000			
	Freight Forwarding			 	
progra	ontractor is responsible for the shipment on m property from/to the US while comply	of ing with	_		
host na import	ation and USG customs regulations for ation and exportation.		_		
The Co	ontractor will staff personnel, both CON	US and			
OCUN •In	IUS, who are certified in the following: ternational Trafficking in Arms Regulation	on	_	 	

(ITAR)
•Transport of Dangerous Goods



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



Logistics Training

- USG goal is to prepare the CNP to assume all duties related to logistics management.
- Implement a formal OJT program using the Contractor's expertise to train CNP personnel.
- Areas of interest:
 - Procurement
- Storage/Warehousing
- Shipping/Receiving
- Inventory/EUM
- Repairable



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



Logistics Automation

The CNP program utilizes a USG purchased software, Advanced Maintenance Management System (AMMS), in order to control inventory and tracking.

- •The Contractor may develop or utilize existing software.
- All data supporting this program remains USG property, and the Contractor will provide a mechanism to transfer/export the data to a current industry standard format.

8



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



Government Property Accountability

All aeronautical/non-aeronautical property and equipment acquired by the Contractor for the performance of this contract, is nationalized to CNP who is responsible for accountability, control, and disposition. All GFE/GFP procured by the Contractor's for their usage will be maintained in a property book and accounted for in accordance with FAR 52.245-1.



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



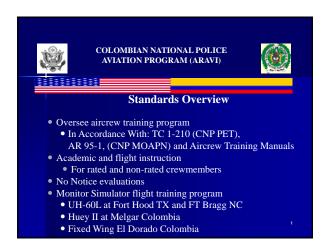
Contract Data Requirements Listing

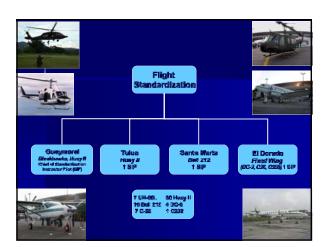
FAIRS Report

Quarterly the Contractor will prepare and submit to USG an electronic FAIRS inventory that includes: Flight hours and costing data (unscheduled maintenance and repair parts, and administrative overhead); by serial number for all USG supported aircraft. USG will provide required formatting.

End Use Monitoring (EUM)

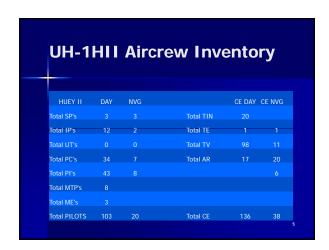
Annually provide inventory results, from the cyclic EUM inventories for commodities specified by USG.







D - II - 0	40	A:			
Reli 2	12	Aircr	ew Inve	entor	У
Bell 212	DAY	NVG		CE DAY	CE NV
Total SP's			Total TIN		
Total IP's			Total TE	0	
Total UT's			Total TV		
Total PC's	13		Total AR	11	8
Total PI's					
Total MTP's					
Total ME's					
Total PILOTS	31	10	Total CE	43	23





Special Missic	on Tasks
Code il Decourere Management	CRM
Cockpit Resources Management Aerial Gunnery Training	M60D,GAU 17, M240
Fast Rope Insertion Extraction System	FRIFS
High Altitude Training	HAATS
Rappell	Rappell
Stability Operations	STABO
	Hoist
Insertion and Extraction	



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



Training Overview

•The Contractor will provide training management and oversight to advise the CNP on the training management process and perform the following functions: Training needs analysis, training design and development, training program implementation (to include a safety risk assessment), and training event evaluations.

1



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)



ARAVI STRATEGIC OBJECTIVES

- Mission Readiness
 - •What does the CNP need to do, that they don't know how to do?
- Nationalization
 - •What does the CNP need in order to become a self sustainable aviation organization?
- •Capabilities Improvement
 - •How can the training department contribute to establish new capabilities identified by decision makers in the program functional areas?

2



COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)

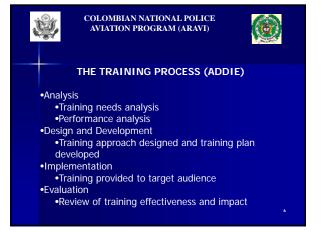


NAS-ARAVI TRAINING OBJECTIVES

- •Translate ARAVI strategic objectives into training department objectives
- •Create strategic and operational training plans
- •Establish policies and procedures to focus training activities and guide decision making
- •Develop a strategic training budget with USG guidance
- •Help the CNP be better prepared to accomplish its mission by teaching them how to plan and execute organizational training.

	COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)		
CNP Human Resources Organization			
•01	fficers Specialties Policemen first Aviators second Common career path Continuity within the Career Mana Field is a major challenge (for aircr. Goal is to specialize personnel in S Maintenance, Operations and Standardization	aft type)	





COLOMBIAN NATIONAL POLICE AVIATION PROGRAM (ARAVI)			
TRAINING STRATEGY			
•Traditional •Job aids •OJT •Self paced •Instructor led	•E-Learning •E-Job aids •Self directed •Web based/Computer based •Virtual classroom		

